



We have excellent career opportunities for veterans with scholarships available for obtaining designations from The American College of Financial Services

***“B & L Financial Architects will recruit, train, and retain financial professionals cost effectively and with integrity.” — Kevin E. Baldwin*, CLU, ChFC
Managing Director***



- Is your practice growing as rapidly as it should?
- Do you have a constant flow of new prospects for your products and services?
- Are you growing in your professional knowledge and skills?
- Is your income growing faster than expenses?

- Are you as excited today about your career as when you began?

If the answer to any of these questions is **NO**...then consider joining B & L Financial Architects to springboard your career to the next level. We are a general agency appointed with the insurance companies of OneAmerica®, committed to developing financial professionals possessing high credentials and integrity.



*Why “financial architects?”
In the same way that people engage an architect to design a custom home, clients partner with us to design, build and maintain their custom financial futures.*



Our associates provide their clients with quality financial services and products with integrity and confidence. We provide a comprehensive benefit package including FICA match on compensation earned from products of the companies of OneAmerica, as well as Health and Life Insurance, 401(k) matching contributions and non contributory retirement plan. Our qualifying associates earn competitive compensation through commissions, productions bonus and training / transition allowance

“Our career producers are in business for themselves, but not by themselves.”

**—Susan M. Lampros, FLMI, ACS
Managing Director**



We provide customized training and coaching for the serious professional in the areas of practice management, professional development and marketing. They become part of an exciting team that own their own practice but share the resources and knowledge that provide for financial efficiency.

- **Want to increase your flow of Qualified Prospects?** Join our 8 week class **Prospect or Perish** moderated by a 35-year veteran of sales and training.
- **Want to develop a comprehensive Target Market plan?** Attend our 3 day **Marketing Class** taught by our advanced training staff.
- **Need a practice management coach?** Our in-house coach will help you develop your **Annual Business Plan** and meet with you monthly to help you meet your objectives.

Please contact us today for a confidential personal meeting to explore joining with our team of Financial Professionals!



B&L Financial Architects

Designers of solid financial futures.

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